

# UPGRADE YOUR BUILDING WITH A MODERN, CONNECTED ELEVATOR

Replacing your elevator is a solid investment that will deliver years of comfort and convenience. In an increasingly digitalized world, everything is connected, and elevators are no exception. The KONE MiniSpace™ DX for full replacement redefines the elevator experience with built-in connectivity for improved people flow and a completely new and inspiring user experience for mid and high-rise buildings.

DX stands for digital experience, because with the KONE MiniSpace™ DX you can create an experience that really connects – on every level. It's an easily upgradable solution that enables the building to evolve and increases its value, lifetime and attractiveness.

Powered by the compact KONE EcoDisc®, the KONE MiniSpace DX features a highly compact machine room that is simply an extension of the elevator shaft – making it fast and cost efficient to install. Contact your local KONE sales representative to find out more.





## Get connected for smooth people flow

With built-in connectivity and KONE application programming interfaces (APIs) you can make your elevator smarter and more desirable with new people flow solutions and value-adding services from KONE and our partners. By installing a connected elevator you can both optimize people flow and operational efficiency and make sure your property is ready to take advantage of future smart-building technologies.

## Redefine the user experience

With real-time information for passengers, an engaging multisensory user experience, and other smart building applications, you can redefine elevator rides in your building and improve everyday convenience with enhanced accessibility and equipment availability.

## Plan for success with KONE as your partner

As your experienced partner for smarter buildings, we can help you manage your property more efficiently with valuable insights into end-user behavior that can be used to continuously optimize people flow and improve the user experience.

### Easy to upgrade

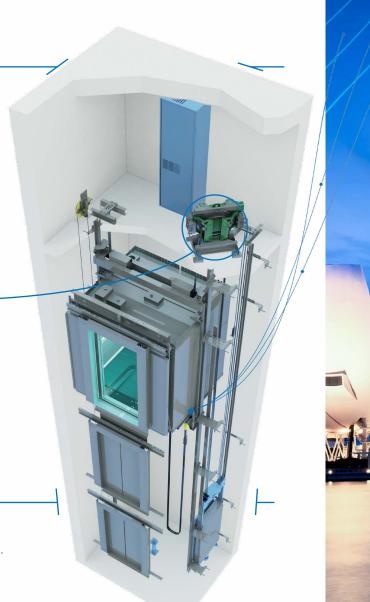
With easy digital integration and the possibility to upgrade in the future as your needs change, you're all set to add new connected services whenever you need them.

## Best-in-class eco-efficiency

Save energy and reduce your building's carbon footprint with our eco-efficient hoisting, lighting, and standby solutions.

#### A quiet ride

Avoid the risk of noise transmitted to adjacent rooms as hoisting machine located in machine-room.



## FUTURE-PROOF YOUR BUILDING WITH CONNECTIVITY

The KONE MiniSpace™ DX takes our market-leading eco-efficient elevators and adds connectivity to make them smarter – optimizing people flow and increasing operational efficiency.

Connected people flow means your elevator solution never stands still, it's easy to upgrade – evolving with your building, adding value, and increasing the attractiveness of the property to prospective tenants.

To bring you peace of mind in the digital world, cybersecurity and privacy are designed into our digital services and connections. Monitoring our digital environments around the clock helps us take proper care of them for you now and in the future.

## GET MORE VALUE OUT OF EVERY SQUARE METER WITH CONNECTIVITY

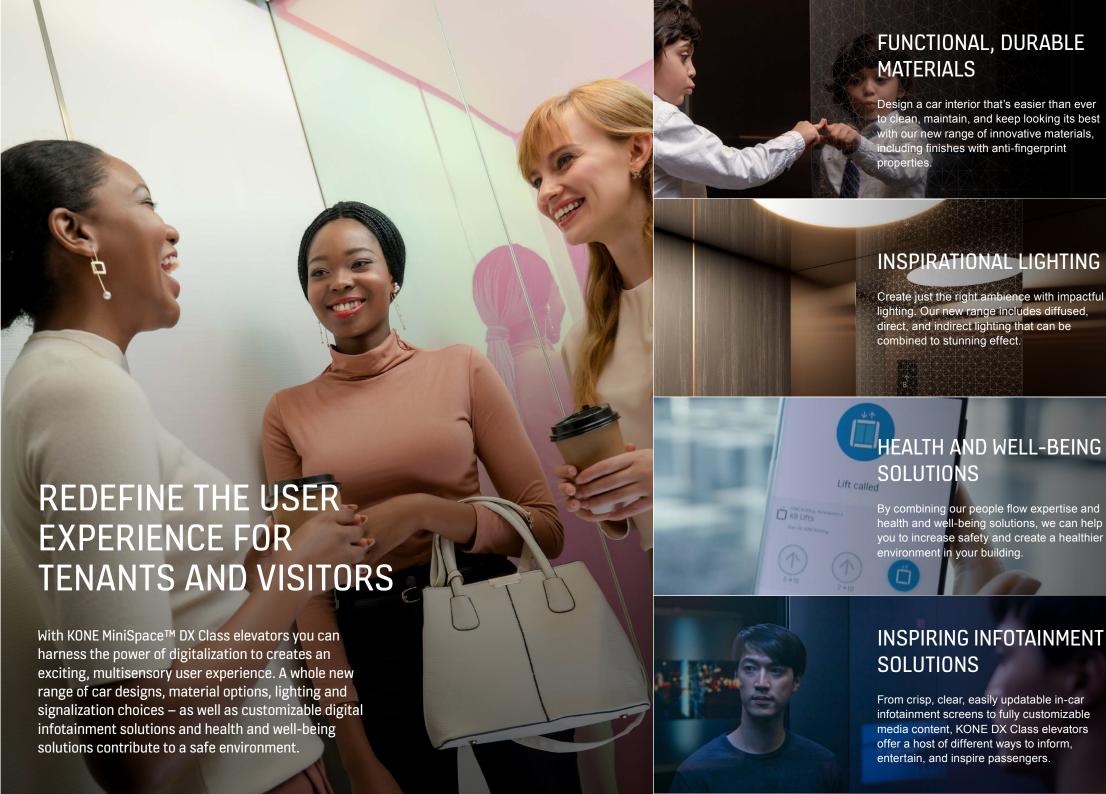
Smart solutions based on connected digital technologies not only help buildings attract a premium price, they also help to speed up the sales or leasing process.

With KONE MiniSpace™ DX you can take advantage of a whole new suite of solutions and services that make life easier and more convenient for users. These include digitally enabled KONE solutions like KONE Residential Flow for improved accessibility and people flow, and KONE 24/7 Connected Services for the best possible elevator availability.

With KONE APIs you also have the freedom to develop your own smart building solutions, allowing you to further customize the elevator experience to meet the needs of your building and its users.

You can also benefit from solutions and services developed by the growing number of partners of the KONE Partner Ecosystem, which develops solutions that can be integrated with KONE DX Class elevators.

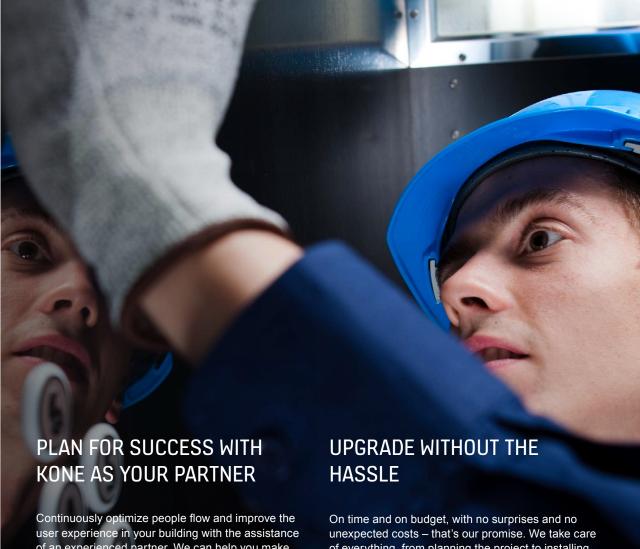




## HUMAN INSIGHT-DRIVEN DESIGN

People are the lifeblood of buildings, so our design philosophy is based on a human insight-driven approach that takes the whole elevator experience into account to make sure it connects on every level – from the visual to the emotional, and everything in between.





Continuously optimize people flow and improve the user experience in your building with the assistance of an experienced partner. We can help you make your building smarter and more efficient with valuable insights based on a holistic view of end-user behavior and people flow.

We work with an ecosystem of partners to provide new services and solutions, and through our People Flow Planning and Consulting service we can ensure that everyone is able to move smoothly and safely around your building. We can also help you make better investment planning decisions based on solid data, and provide sustainable technologies, materials, and services that contribute to credits and certifications for green-building accreditation schemes.

On time and on budget, with no surprises and no unexpected costs – that's our promise. We take care of everything, from planning the project to installing your new elevator. We'll also provide technical and safety information and training when we hand it over to you, as well as provide support with any third-party inspections required. We can also make sure your elevator operates reliably and safely for its entire lifespan with a customized KONE Care™ preventive maintenance package.

## FOUR EASY STEPS TO AN UPGRADED ELEVATOR



## <sub>1</sub> Fact-finding

- We'll carry out a detailed site survey to learn more about what kinds of upgrades would be best for your elevator and building.
- As part of this process we'll talk to the building owner and residents to find out what they want to get out of the project.



#### Recommendation and estimate

- You'll get a clear recommendation about what to upgrade based on your needs and our expert opinion.
- We'll provide a detailed schedule and cost breakdown so you know what to budget and how long the project will take.



#### Execution

- Once the project is under way a KONE project manager will be responsible for quality checks and supervision throughout the process.
- We'll keep everyone fully informed about the schedule and progress of the work via KONE InfoMod information boards in the lobby.



#### Ongoing maintenance and care

- We can create a tailored KONE Care™ maintenance plan for your equipment to keep it running safely and smoothly.
- With KONE 24/7 Connected Services we can monitor your equipment around the clock and take proactive action to prevent potential problems from causing a breakdown.

KONE provides innovative and eco-efficient solutions for elevators, escalators, automatic building doors and the systems that integrate them with today's intelligent buildings.

We support our customers every step of the way; from design, manufacturing and installation to maintenance and modernization. KONE is a global leader in helping our customers manage the smooth flow of people and goods throughout their buildings.

Our commitment to customers is present in all KONE solutions. This makes us a reliable partner throughout the life cycle of the building. We challenge the conventional wisdom of the industry. We are fast, flexible, and we have a well-deserved reputation as a technology leader, with such innovations as KONE MonoSpace® DX, KONE NanoSpace™ and KONE UltraRope®.

KONE employs close to 57,000 dedicated experts to serve you globally and locally.

#### KONE CORPORATION

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